

Associate Partnerships, Karachi

I. Background

Pak Alliance for Maths and Science (PAMS) is a non-profit organization that aims to inspire a love for learning, and to develop cognitive and critical thinking abilities in Pakistani children. PAMS provides technical support to the federal and provincial education departments, donor agencies, and its partners on implementing scalable STEAM solutions in Pakistani government schools, in addition to conducting research on education policy.

II. Why we are hiring

PAMS is leading a technical assistance project for the implementation of a STEAM program at the national level. This is a five-year project, with the employment contract for this role valid till May 31st 2024 and extendable annually. The Partnerships stream is a key component of STEAM Pakistan, seeking to create impact through meaningful engagement with a diverse set of stakeholders from universities to corporations who will grow and sustain partnerships with schools.

III. Scope of Work

The incumbent will report to the Head of Partnerships & Sindh STEM Policy Unit, and work closely with the teams responsible for program delivery, learning, communication and outreach. S/he will be expected to:

- Identify and initiate outreach to potential partner organizations including corporate entities, higher educational institutions, initiatives in STEM or STEAM, science communicators, education non-profit organizations, and state institutions.
- Cultivate relationships with external stakeholders and potential partners for large scale or strategic funding opportunities
- Participate in meetings with key corporate or other partners, and when necessary, foster long-term collaboration and engagement.
- Help curate and design customized STEAM engagement partnership programs for potential and existing partners
- Ensure regular communication with the program team for adjustments required to ensure optimum results
- Coordinate regularly with the partner organizations as needed
- Coordinate school engagements by partners and visit schools for the same as required
- Manage relationships with selected partner organizations and schools
- Manage reporting on program activities by partners through regular communication with focal persons of partner organizations

IV. Qualifications Required

- A minimum of a four-year undergraduate degree
- Strong oral and written communication skills in English and Urdu
- Motivated, proactive, and committed personality
- A minimum of one year of work experience, preferably in a role requiring engagement with multiple audience groups
- Interest in and comfort with working with a diverse set of people and organizations
- Experience/interest in business development, program design and resource mobilization is a plus

V. Deployment

- The role is based in Karachi and the selected candidate will be offered a contract till May 31st 2024, subject to renewal

To apply, please send in your resume and a note explaining your interest in the position at careers@mathsandscience.pk with the subject "Associate Partnerships".